

VISCHER

The Cloud in Times of Geopolitical Turbulence. How to deal with it?

David Rosenthal, VISCHER AG
November 13, 2025

Google-Cloud-Europachefin im Interview

«Die USA sind immer noch ein Rechtsstaat»

Die Angst vor Trump wächst. Was passiert, wenn die USA Google, Microsoft oder Amazon befehlen, ihre Dienste in der Schweiz einzustellen? Marianne Janik von Google über die Sicherheit unserer Daten.

ANALYSE

Der Bund setzt trotz Bedenken auf Microsoft 365 – und sticht in ein Wespennest

Die Digitale Gesellschaft Schweiz fordert, dass sich der Bund aus dem Würgegriff ausländischer Techkonzerne befreit und die Kontrolle über seine digitale Infrastruktur zurückerlangt.

Wie Microsoft die Integrität der Luzerner gefährdet

Fälle von häuslicher Gewalt, Steuerbussen, psychologische Gutachten: Interne Dokumente zeigen, welche Daten in die Microsoft-Cloud des Kantons Luzern migriert werden sollen. Das Parlament entscheidet demnächst über einen Stopp.

Von [Adrienne Fichter](#), 20.10.2025

Luzerner Kantonsrat gegen Marschhalt bei neuer Software

A political debate ...

... but not really for corporations

The issues

- **In the past**
 - Data protection law (Section 702 FISA)
 - Official and professional secrecy (SCA / CLOUD Act)
- **Today**
 - ~~Data protection law~~
 - ~~Official and professional~~ secrecy (SCA / CLOUD Act, "Trump")
 - Digital sovereignty ("Trump")

Note: Everyone seems concerned "only" about the US, not other European countries (however, the "E-Evidence" package is coming)

How it is addressed in practice

- **Effective measures to mitigate US lawful access**
 - Counterparty in Europe
 - Confidentiality and defend-your-data clause
 - Data "at-rest" only in Switzerland
 - Restriction on operator access (e.g., "Customer Lockbox")
 - Zero data retention (e.g., use of LLM endpoints)
 - Technical access restrictions ("EU Data Boundary" for Microsoft)
- **US cloud providers (and others) have been recognized as providing an adequate level of data protection**
 - Transfer is permitted under data protection law (incl. Swiss DPA)
 - "CLOUD Act"-style legislation exists also here (cf. Art. 18 CCC)

Assessment of foreign lawful access

Input: Past experience with requests from foreign authorities, technical and organizational measures



Step	Description	Probability	Weight	Result
55	Probability that the question of lawful access via the cloud provider will arise at all (1 case in the period = 100%)	100%	100%	100%
56	Probability of successful lawful access by the foreign authorities concerned in these cases despite in the countermeasures ¹⁴⁾	2.84%	100%	2.84%
57	Probability of additional successful lawful access by a foreign intelligence service where there is no guarantee of legal recourse (despite countermeasures ¹⁴⁾)	0.40%	100%	0.40%
58	Overall probability of a successful lawful access via the cloud provider in the observation period:***			0.58%
59	Description in words (based on Hillson****):			Very low
60	The number of years it takes for a lawful access to occur at least once with a 90 percent probability:			1'988
61	The number of years it takes for a lawful access to occur at least once with a 50 percent probability:			598
62	... assuming that the probability neither increases nor decreases over time (like tossing a coin)			
63		80%	20%	
64	disclosure of the data at issue (in our experience, this is not the case for most p other hand, we can assume that at least the Swiss-based employees who are s comply with Swiss law and prevent the production of the data (Swiss law principl			

Excel: vischerlnk.com/flara and FAQ at vischerlnk.com/flarafaq
 See also the article at bit.ly/2HaEt5 and appendix at bit.ly/2H8MyZY.

Not sovereign: Microsoft cannot guarantee the security of EU data

In a hearing, the Chief Legal Officer of Microsoft France had to admit: There is no guarantee that EU data is safe from being transferred to the USA.

Source: heise.de

Can any solution guarantee that the US or any other government will never ever access such data?

What about access by hackers? Is there any guarantee?

Q: Can you guarantee before our committee, under oath, that the data of French citizens entrusted to Microsoft via Ugap will never be transferred, following an injunction from the US government, without the explicit agreement of the French authorities?

A: No, I cannot guarantee that, but once again, it has never happened before.

Source: : https://www.senat.fr/compte-rendu-commissions/20250609/ce_commande_publique.html#toc2 (June 10, 2025)

Risk-based approach

- Applies not only with regard to access by hackers, but also to foreign government (and anything else)
- In the public sector, a balancing of interests is required, e.g., weighing security, functionality and cost interests versus loss of control (due to the outsourcing)
- Professional and official secrecy require no guarantee

- Die Berechnung des Risikos eines ausländischen "Lawful Access" erscheint nach Ansicht der Staatsanwaltschaft grundsätzlich ein geeignetes Kriterium, um die Vertretbarkeit der Auslagerung auch vor einem strafrechtlichen Hintergrund zu beurteilen. Eine Überprüfung des Ergebnisses im konkreten Fall ist der Staatsanwaltschaft indes nicht möglich, da dieses letztlich von den Einschätzungen der einzelnen Berechnungsfaktoren abhängt. Diese können von aussen nicht überprüft werden.

Excerpt from: Letter from the Basel-Stadt public prosecutor's office following a workshop on calculating the risk of foreign authority access in the context of a cloud project of the University Hospital of Basel



Source: blick.ch

Prevailing opinion by legal professionals, academia and authorities

Dissenting: DSB ZH and her followers

USA: Has the situation changed?

Cloud-Competing: Multi-Scenario Risikobereitstellung bekünderter Interventionen (Vertraulichkeit, Geschäftsführung)

Verweis: S.S. 2022/2023, Klausur zur Risikoanalyse, am 08.02.2023, in der Sitzung am 08.02.2023, in der Sitzung am 08.02.2023.

Die vorliegende Tabelle ist eine Multi-Scenario-Analyse der von David Research entwickelten Methode, die in der Tabelle der Risikoanalyse (Risikoanalyse) und der Risikoanalyse (Risikoanalyse) dargestellt ist. Die Tabelle zeigt die Auswirkungen der verschiedenen Szenarien auf die verschiedenen Risikoarten. Die Tabelle ist in vier Spalten unterteilt: Szenario 1, Szenario 2, Szenario 3 und Szenario 4. Die Tabelle ist in vier Zeilen unterteilt: Szenario 1, Szenario 2, Szenario 3 und Szenario 4. Die Tabelle ist in vier Spalten unterteilt: Szenario 1, Szenario 2, Szenario 3 und Szenario 4. Die Tabelle ist in vier Zeilen unterteilt: Szenario 1, Szenario 2, Szenario 3 und Szenario 4.

Scenario	Szenario 1	Szenario 2	Szenario 3	Szenario 4
WICHTIG: Die Tabelle zeigt die Auswirkungen der verschiedenen Szenarien auf die verschiedenen Risikoarten.				
Land in Russland, um das es geht:	USA			
4. Szenario der Entwicklung in befristeter Laufzeit				
4.01 Zeitraum der Befristung in Jahren	5			
4.02 Einstufung der Befristung des Szenarios	20X	30X	20X	10X
5. Einstufung der Befristung des Szenarios				
5.01 Einstufung der Befristung des Szenarios				
5.02 Einstufung der Befristung des Szenarios				
5.03 Einstufung der Befristung des Szenarios				
5.04 Einstufung der Befristung des Szenarios				
5.05 Einstufung der Befristung des Szenarios				
5.06 Einstufung der Befristung des Szenarios				
5.07 Einstufung der Befristung des Szenarios				
5.08 Einstufung der Befristung des Szenarios				
5.09 Einstufung der Befristung des Szenarios				
5.10 Einstufung der Befristung des Szenarios				
5.11 Einstufung der Befristung des Szenarios				
5.12 Einstufung der Befristung des Szenarios				
5.13 Einstufung der Befristung des Szenarios				
5.14 Einstufung der Befristung des Szenarios				
5.15 Einstufung der Befristung des Szenarios				
5.16 Einstufung der Befristung des Szenarios				
5.17 Einstufung der Befristung des Szenarios				
5.18 Einstufung der Befristung des Szenarios				
5.19 Einstufung der Befristung des Szenarios				
5.20 Einstufung der Befristung des Szenarios				
5.21 Einstufung der Befristung des Szenarios				
5.22 Einstufung der Befristung des Szenarios				
5.23 Einstufung der Befristung des Szenarios				
5.24 Einstufung der Befristung des Szenarios				
5.25 Einstufung der Befristung des Szenarios				
5.26 Einstufung der Befristung des Szenarios				
5.27 Einstufung der Befristung des Szenarios				
5.28 Einstufung der Befristung des Szenarios				
5.29 Einstufung der Befristung des Szenarios				
5.30 Einstufung der Befristung des Szenarios				
5.31 Einstufung der Befristung des Szenarios				
5.32 Einstufung der Befristung des Szenarios				
5.33 Einstufung der Befristung des Szenarios				
5.34 Einstufung der Befristung des Szenarios				
5.35 Einstufung der Befristung des Szenarios				
5.36 Einstufung der Befristung des Szenarios				
5.37 Einstufung der Befristung des Szenarios				
5.38 Einstufung der Befristung des Szenarios				
5.39 Einstufung der Befristung des Szenarios				
5.40 Einstufung der Befristung des Szenarios				
5.41 Einstufung der Befristung des Szenarios				
5.42 Einstufung der Befristung des Szenarios				
5.43 Einstufung der Befristung des Szenarios				
5.44 Einstufung der Befristung des Szenarios				
5.45 Einstufung der Befristung des Szenarios				
5.46 Einstufung der Befristung des Szenarios				
5.47 Einstufung der Befristung des Szenarios				
5.48 Einstufung der Befristung des Szenarios				
5.49 Einstufung der Befristung des Szenarios				
5.50 Einstufung der Befristung des Szenarios				
5.51 Einstufung der Befristung des Szenarios				
5.52 Einstufung der Befristung des Szenarios				
5.53 Einstufung der Befristung des Szenarios				
5.54 Einstufung der Befristung des Szenarios				
5.55 Einstufung der Befristung des Szenarios				

Four scenarios can be defined and assessed

Weighted average result

vischerlnk.com/flara
vischerlnk.com/flarafaq
vischerlnk.com/3HAvcVB (Blog)

Has the situation changed?

2.01	Cases per year in which foreign authorities seek legal access to the organisation's data	0.50
2.02	Proportion of these cases that are relevant for the provider's obligation to disclose (e.g., CLOUD Act / SCA)	35%
2.03	Proportion of these cases that be resolved under foreign law without access to the data	20%
2.04	Proportion of these cases that are solved via legal and administrative assistance	90%
2.05	Interest of US authorities in enforcement even without legal and administrative assistance	50%
2.06	The foreign authorities know the provider regarding the data, or they assume they know them.	100%
2.07	Provider's employees are technically granted access to the data (e.g., as support)	100%
2.08	They can successfully use their access to find and extract to the requested data in clear text	10%
2.09	Provider's employees can technically gain access to the data themselves (e.g., as an admin)	80%
2.10	They can successfully use their access to find and extract to the requested data in clear text	80%
2.11	The provider has a branch or subsidiary with such access to the data in the country concerned	100%
2.12	Disclosure under foreign law required despite precautions (e.g., to prevent "Possession, Custody or Control")	30%
2.13	Disclosure under foreign law despite protection of foreign sovereignty (e.g., "International Comity")*	20%
2.14	Foreign authorities successfully prevent countermeasures (e.g., pre-emptive securing of data, gag orders)	70%
2.15	Intelligence agencies can decrypt the provider's transmissions in real time	0%
2.16	Foreign intelligence agencies will monitor the provider's communications in this manner	0%
2.17	The provider has the technical capability to continuously search the data for intelligence selectors	40%
2.18	Legal enforceability of downstream surveillance orders (e.g., FISA 702) on the data at issue	20%
2.19	Interest in a downstream surveillance arrangement (e.g., FISA 702) for this customer segment	5%

Mainly at issue: The erosion of the rule of law and the separation of power/judicial independence

Bonus: The "political pull the plug" risk

	<u>Description</u>	<u>Severity</u>	<u>Probability</u>
3.01	What consequences would a loss of availability of the function(s) performed by the application, and the associated data, have for the organisation? We could no longer communicate electronically and would no longer have file storage; this would massively complicate our operations.		
3.02	What measures has the organisation taken to mitigate these consequences in the event of application failure or data loss? We have a backup mail system and a backup file storage system, which could be put into operation within a week, however, only for half of the users; historical data is not available.		
3.03	How is the effectiveness of these measures and thus the residual risk to be assessed, should failure or loss occur? The measures shield us from the worst, but the business would probably still be significantly affected.	3	4

1 = Negligible / Highly unlikely
 2 = Manageable / Unlikely
 3 = Substantial / Possible
 4 = Large / Probable

Bonus: The "political pull the plug" risk

Scenario	Probability of the threat being effective	Reasoning	Probability of the threat being effective
Access by Swiss organisations (including the relevant ones here) to cloud services is being restricted or entirely blocked by the US government, in order to force Switzerland into concessions on political issues or to punish it.	1%	The restoration of pre-Trump political conditions makes interventions by the US government against Swiss organizations unlikely. The separation of powers and judicial independence would	10%
The US government is restricting or entirely blocking the relevant Swiss organisation's access to cloud services in order to punish it or induce it to take a specific action.	1%	In the scenario of restored rule of law, targeted sanctions against individual Swiss organizations are unlikely. The US government would rather rely on the rule of law	5%
Access to the cloud services will be restricted or completely blocked if the organisation is not willing to relocate its contract or data storage to the USA, which, however, would be unacceptable from the organisation's perspective.	1%	A relocation of contracts or data to the USA is unlikely in the scenario of restored rule of law. The US government would rather focus on fair competition and legal	5%
	0%		0%
	0%		0%
	0%		0%
	0%		0%
	0%		0%
	0%		0%
	0%		0%
	0%		0%
Overall probability of occurrence of an effective restriction of availability*	3.0%		18.8%

Bonus: The "political pull the plug" risk

High-level interventions against the threat to the availability of functions or data

Scenario	Probability of an effective intervention	Reasoning	Probability of an effective intervention
The EU authorities sanction the European subsidiaries of the hyperscalers insofar as they undermine the availability of cloud services to their European customers at the behest of the US government.	0%	In a scenario of restored rule of law, EU sanctions against hyperscalers are unlikely. The EU and the US would rather	5%

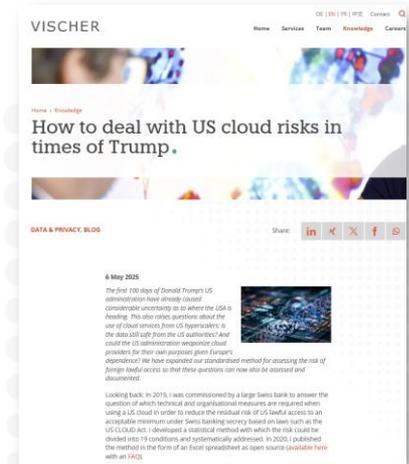
Overall assessment of the risk of impairment of the availability of functions or data (unless already assessed elsewhere)

Probability of threat to the availability of application function(s) or data			3%
Probability of effective interventions against these threats to availability			0%
			↓
	Consequences of Unavailability		Residual Risk Scenario 1
Interim conclusion	3 4		3% 0.4
Total risk across all scenarios (weighted):	1.5	(1-16)	

		abandon the use of the cloud solution in a scenario of restored rule of law. Political and legal stability minimizes the risk of disruptions.	
--	--	---	--

Conclusion

- The Trump Administration does raise **valid concerns** with regard to the use of US-based clouds
- There are **many factors** to consider (e.g., **security**), and no solution (including OSS) satisfies them all
- We need to have a **less emotional** and more **fact-based** discussion about the topic (we are not yet there ...)
- Among Swiss **corporations**, the concerns about the impact of the Trump Administration on US cloud risks is very limited
- The **dependency** issue re Microsoft was **ignored** for years due to an irrational focus on the US CLOUD Act
- Therefore, everyone should do their own **risk assessment** and have a "**Plan B**" (and "Plan C") in their drawer



vischerlnk.com/3HAvcVB

vischerlnk.com/flare
vischerlnk.com/flarefaq

VISCHER

Thank you for your attention!

david.rosenthal@vischer.com

Zürich

Schützengasse 1
Postfach
8021 Zürich, Schweiz
T +41 58 211 34 00

www.vischer.com

Basel

Aeschenvorstadt 4
Postfach
4010 Basel, Schweiz
T +41 58 211 33 00

Genf

Esplanade Pont-Rouge 9C
Postfach
1200 Genf 26, Schweiz
T +41 58 211 35 00

More materials:
www.rosenthal.ch